

# SUMMER SCHOOL GAME CHANGERS

#### Monday, 25th of September - Introduction and Company visits

TIME	ACTIVITY	LOCATION	COMMENTS	RESPONSIBLE PEOPLE	
9 - 10.30am	Official welcome speeches + pictures	Glashaus Deggendorf	Zoom: https://th-deg-de. zoom.us/j/63890553461	Prof. Grzemba (president for research of DIT), International Office (Lisa Werner), Prof. Valdes, AHK Chile, GIZ	
10.30am - 12.15 pm	Small campus tour + introduction to challenges + first team building	DIT Campus	Starting with teambuilding	Prof. Valdes + Kathrin	
Lunch Break					
1.15 - 6pm	Bus tour: Visit to Technologie Zentrum Energie + Photovoltaik Stoiber	TZE + ECRI + company		Prof. Brotsack + DIT colleagues	
6pm - evening	Deggendorf city tour and get together (optional)	Deggendorf city		Kathrin	



### Tuesday, 26th of September - Internationalization

TIME	ACTIVITY	LOCATION	COMMENTS	RESPONSIBLE PEOPLE	
9 - 9.45am	Baylat (scholarships)	Glashaus Deggendorf	Baylat, Zoom: https://th-deg-de.zoom. us/j/63890553461	Ricardo Hagn	
9.45 - 10.30am	Team-work activity - Carbon Footprint	Glashaus Deggendorf	UdeC	Pedro	
		Break			
10.45 - 11.30am	Teambuilding + teamwork	Glashaus Deggendorf		Prof. Valdes	
11.30am - 12.15 pm	Presentation - supervised teamwork	Glashaus Deggendorf	Internal strategy internationalization	Prof. Valdes	
		Lunch Break			
1.15 - 2pm	Presentation - Startup Dhemax	Glashaus Deggendorf	Startup Dhemax, Zoom: https://th-deg-de.zoom. us/j/63890553461	AHK Chile	
2 - 2.45pm	Teambuilding + teamwork	Glashaus Deggendorf		Prof. Valdes	
Break					
3 - 3.45pm	Supervised teamwork	Glashaus Deggendorf	Internal strategy internationalization	Prof. Valdes	
3.45 - 4.45pm	Supervised teamwork	Glashaus Deggendorf		Prof. Valdes	
4.45 - 5pm	Wrap-up	Glashaus Deggendorf		Prof. Valdes	
Bavarian evening at Gasthof Höttl					



#### Wednesday, 27th of September - Creativity + pitch

TIME	ACTIVITY	LOCATION	COMMENTS	RESPONSIBLE PEOPLE	
9 - 9.45am	30 circles activity	Glashaus Deggendorf	Explanation + supervised teamwork	Prof. Valdes	
9.45 - 10.30am	Adapting value proposition canvas	Glashaus Deggendorf	Existing teams	Prof. Valdes	
		Break			
10.45 - 11.30am	Working on value proposition canvas	Glashaus Deggendorf	Mixed teams	Prof. Valdes	
11.30am - 12.15 pm	Presenting the value proposition canvas	Glashaus Deggendorf	New and relevant input	Prof. Valdes	
	Lunch Break				
1.15 - 2pm	Presentation: Startup Ecoligo	Glashaus Deggendorf	Startup Ecoligo, Zoom: https://th-deg-de.zoom. us/j/63890553461	AHK Chile	
2 - 2.45pm	Alternative uses + Business model Canvas	Glashaus Deggendorf	Divergent thinking + knowledge pills + Mixed teams	Prof. Valdes	
Break					
3 - 4pm	Supervised teamwork	Glashaus Deggendorf		Prof. Valdes	
4 - 5pm	Presentation: Siemens Energy	Glashaus Deggendorf	Virtual presentation, Zoom: https://th-deg-de. zoom.us/j/63890553461	Andreas Eisfelder, Siemens Energy	
5 - 6.30pm	Presenting Business Model Canvas + Gorilla video and idea	Glashaus Deggendorf	Explanation + supervised teamwork + Mixed teams new and interesting input	Prof. Valdes	
7pm	Farewell/Meet-up				

Everything marked in this color will be streamed live for online audience in Latin America and Germany.



#### Thursday, 28th of September - Pitch training

TIME	ACTIVITY	LOCATION	COMMENTS	RESPONSIBLE PEOPLE
9 - 9.45am	Individual personas definition	Glashaus Deggendorf	Explanation + individual work	Prof. Valdes
9.45 - 10.30am	Group personas	Glashaus Deggendorf	Teams	Prof. Valdes
		Break		
10.45am - 12.15pm	Data Visualization	Glashaus Deggendorf	Good presentations viz	Prof. Valdes
Lunch Break				
1.15 - 2.45pm	Supervised teamwork	Glashaus Deggendorf		AHK Chile
2.30 - 3pm	Presentation: Vision2Future/Stoiber Photovoltaik	Glashaus Deggendorf	Zoom: https://th-deg-de. zoom.us/j/63890553461	Kathrin
3 - 4.45pm	Confidence Contest, Walk to the Front	Glashaus Deggendorf	Explanation + supervised teamwork	Prof. Valdes
4.45 - 5pm	Intercultural management	Glashaus Deggendorf		Roxana
7pm	Day wrap-up	Glashaus Deggendorf		Prof. Valdes



#### Friday, 29th of September - Pitches and Company visits

TIME	ACTIVITY	LOCATION	COMMENTS	RESPONSIBLE PEOPLE
8 - 9.45am	Getting all prepared - Pitch	Glashaus Deggendorf		Project teams (students)
9.45 - 10.30am	Tell me about an object	Glashaus Deggendorf		Roxana
		Break		
10.45 - 11.30am	Visit to the pitch room	Glashaus Deggendorf		Project teams (students)
11.30am - 12.15pm	Pitches to the jury	Glashaus Deggendorf	Zoom: https://th-deg-de. zoom.us/j/63890553461	Chilean companies/Enel, Deans and professors + energy startups, Fenecon
12.15 - 12.45pm	Presentation: lumianEnergy	Glashaus Deggendorf	Andreas Glashauser + Kollegen, Zoom: https:// th-deg-de.zoom. us/j/63890553461	Kathrin
		Lunch Break		
1 - 2pm	Presentation: MAN Deggendorf	Glashaus Deggendorf	MAN Deggendorf, Zoom: https://th-deg-de.zoom. us/j/63890553461	Kathrin
2 - 3pm	Presentation: IFOX Systems & Thomas-Krenn.AG	Glashaus Deggendorf	IFOX Systems, Zoom: https://th-deg-de.zoom. us/j/63890553461	Kathrin
3 - 3.30pm	Presentation: Globemee	Glashaus Deggendorf	Globemee, Zoom: https://th-deg-de.zoom. us/j/63890553461	Prof. Valdes
3.30 - 5pm	Company visit: Nahwärmenetz Windberg	Bus to the site		Kathrin
5 - end	Street festival in Deggendorf + farewell	Veilchengasse, Inner City		everyone

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